

CEDR Membership Seminar Programme



We've looked at the SRA's Competence Statement to ensure our one-hour free Membership seminars match the threshold standard 1-5 and the needs of all lawyers - trainee to partner and including clients. Specific training programmes are available for those whose leadership responsibilities require specific support at discounted rates to members.

Seminar material is distilled from our training programmes and will be practice & skills based sessions led by practicing mediators/trainers and all experts in their fields.

CEDR seminar

CEDR training

Statement of Solicitor Competence: Negotiate solutions to clients' issues (B6)

- Negotiation style & strategy
- Dealing with difficult negotiations and Negotiators
- Effective preparation

- Effective negotiation one to three-day programmes
- Half-day modules
- Certificate in Advanced Negotiation (CAN)
- Impact of Negotiation styles

Statement of Solicitor Competence: Communicate clearly and effectively (C1)

- Difficult conversation framework

- Effective listening
- Managing differences
- Conflict coaching

Statement of Legal Knowledge : Different options for dispute resolution (13a)

- Introduction to mediation
- Mediation in practice – getting a better outcome for your client

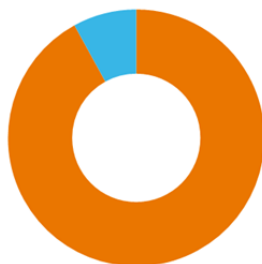
- Mediation Advocacy skills
- Mediation skills for Leaders
- Mediator skills training

CEDR is a member of Financial Times | IE Business School Corporate Learning Alliance and has been a recognised provider by a number of other organisations such as Institute of Leadership & Management, Open College Network, CIPD and the Law and Bar Societies.

Feedback

Negotiation

"Knowledgeable and intelligent—nice change from most training courses"



- 92%, Excellent
- 8%, Good

Communication

"I have some excellent new skills for coping"



- 76%, Excellent
- 16%, Good
- 8%, Satisfactory

Mediation

"Well delivered, good pace. Now feel better able to discuss with clients"



- 81%, Excellent
- 11%, Good

For information on any training courses please contact Jo Cavell on jcavell@cedr.com or (+44)20 7536 6043