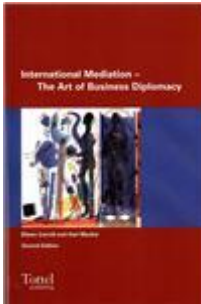


International Mediation - the art of business diplomacy – 2nd Edition

Eileen Carroll (Deputy Chief Executive, CEDR) and Professor Karl Mackie (Chief Executive, CEDR) Published by Tottel Publishing and Kluwer Law International. Second Edition, September 2006



Written by two acclaimed international mediation experts, Eileen Carroll and Karl Mackie, (respectively Deputy Chief Executive and Chief Executive of CEDR) this new edition of the original 2000 publication is an essential guide to the effective and timely resolution of international business disputes. Outlining the characteristics of mediation and setting it in a real business context, the book steers the reader step by step through the mediation process.

Fully revised and up-to-date, *International Mediation -The Art of Business Diplomacy, 2nd Edition* contains recent case studies and relevant model mediation and arbitration codes and contract clauses. It also covers brand-new sections on recent cases and materials, breaking deadlock, the economics of mediation, business and institutional applications, and tips for preparing for mediation success.

This highly practical book provides business managers with the opportunity to learn from experts with more than a decade of successful mediation experience. Model mediation clauses are provided that can be adapted to contracts, and ways are identified to save companies time and money - by resolving disputes successfully - without the need for costly litigation or arbitration.

Price £45.00

Francis Neate, President, International Bar Association, commented on the book, *“Required reading for any practitioner engaged in the dispute resolution process.”*

Michael Clancy, Oil, Gas & Energy Law Intelligence, said of the first edition, *“It forms a landmark guide to practitioners in international mediation and is likely to form a reference guide to mediation procedures.”*

Hans U. Stucki, Lawyer, Chicago, USA, reviewed the book saying it was, *“The kind of groundwork publication that is necessary to the institutionalisation of mediation and other interest-based dispute resolution into professional and business cultures.”*

Sir Laurence Street, AC, KCMG, Sydney, Australia, said of it, *“This book is an outstanding contribution to understanding and practice of the newly evolving and important mechanism of International Commercial Mediation.”*