

**Dumitru Lefter**

CEDR Panel Admission: 2020

Languages:English, Romanian, Russian

**Overview**

Dumitru works as a mediator in the Commercial Dispute Mediation Program - pylon program which takes place at the Courts of Botanica & Balti.

He is the founder of the Mediation Website: www.medierea.md.

He has been Head of Legal Department SRL “PROGRAIN”& SRL “PROGRAIN ORGANIC” since 2016

Dumitru is Director of Mediation Center of CCI (Mediation Center of Chamber of Commerce and Industry of RM), since 2014

He was a Corporate Lawyer at “TRANS OIL GROUP OF COMPANIES” 2007-2009

2014 Certified as a mediator by the Ministry of Justice

2014 Certified by CEDR Mediator Trainer (Centre for Effective Dispute Resolution UK)

Works in Romanian, Russian and English

**Summary of Dispute resolution experience**

As leader of the Mediator Centre of the Chamber of Commerce and Industry since2016, Dumitru is highly experienced in practicing mediation both through the centre and in working with the Courts.

***Business Sectors*** include Agriculture, Transport, Industry, Consulting, Shipment Services and Trading

Experience of contentious matters as a lawyer includes:

* Representing company in law suits, court hearings;
* Performing client negotiations and making agreements;
* Providing legal counsel on issues arising from actual or anticipated lawsuits;
* Examining legal issues and recommending appropriate legal options;
* Drafting petitions/appeals/letter to governmental authorities on various matters, representing the company in negotiations/discussions;
* Registration, restructuring and liquidation of the companies;
* Registration of the intellectual property outputs, including brands and industrial models;
* Legalization of foreign citizens; Legal support to licensing processes and certifying of goods and services;
* Debt collection (Formal written requests to debtors, Negotiation, Debt acknowledgement agreements, Payment agreements, Execution of decisions against the debtor’s assets, National and international arbitration);

**Professional background**

In addition to work in the Private Sector Dumitru has experience in the Public Sector

*Ministry of Defence of Republic of Moldova, Senior Specialist, Legal Department,2007–2009*

Main activities and responsibilities

* Compilation, analysis, modification of commercial contracts;
* Representing company in law suits, court hearings;
* Tenders preparation and submission;
* Represent the position of the institution at international conferences;
* Drafting petitions/appeals/letter to governmental authorities on various matters;
* Representing the interests of the MOD of RM in all degrees of jurisdiction;
* Elaborating reports and legal interpretation;
* Legal examination/elaboration of the orders, provisions, internal documents MOD.

*Ministry of Defence of Republic of Moldova, Legal Advisor, Department of International Treaties, 2006–2007*

Main activities and responsibilities

* Representing the clients’ interests in solving conflict issues with state bodies and participation in negotiation preparing;
* Drafting policies, legal opinions and operational documents;
* Preparing the Treaties, Memorandums, Regulations, Agreements, participation at the corporations meetings, emissions registration; partnership agreements, negotiation strategy development.
* Represent the position of the institution at international conferences.

***Education***

* 2006-2007 State University of Moldova, Faculty: International Law. Title: Master Degree
* 2002-2006 State University of Moldova, Faculty: International Law. Title: Licentiate in law

***Professional Training***

* 2014-“Professional mediators training”, CEDR (Centre for Effective Dispute Resolution UK);
* 2012-“Masters qualification training”, Chamber of Commerce and industry/GIZ Germany;
* 2011-Participation as an international" Economic Mission representatives of business circles in Moldova", Germany / Hamburg;
* 2008-"International Law" Security Center GCSP, Geneva / Switzerland;
* 2008-"International Human it. Law" UN Center, Ankara-Istanbul/Turkey;
* 2008-Participation at the international scientific-practical conference;"The problem solving frozen conflicts" UN Vilnius/Lithuania;
* 2007-"Management and Strategic Planning", Academy of Public Administration/Chisinau;
* 2007-"Methods of drafting of normative acts", Academyof Public Administration/Chisinau.

**Personal Mediation Style**

* Uses organizational skills and competences and prioritization,
* Hard-working, analytical thinking, planning,
* Resourceful, creative, and good use of judgment
* Ability to solve problems efficiently.