



## Joe Tirado

<b>CEDR Accreditation:</b>	2004
<b>CEDR Panel</b>	2006
<b>CEDR Chambers</b>	2012
<b>Languages:</b>	English, Spanish
<b>Location:</b>	United Kingdom

**“Joe did an excellent job. He was professional, enthusiastic and detail-oriented throughout the process. My client had never mediated before in any venue, and was impressed with Joe’s management of the proceeding, including the pre-mediation communications and the mediation itself. I would certainly recommend Joe to other litigants, and would use him again myself.”**

Client Feedback

## Overview

Joe Tirado is an Independent Arbitrator, Mediator & ADR Consultant with over 30 years of dispute resolution experience. He has handled hundreds of cases across a broad range of industry sectors as mediator, conciliator, arbitrator, adjudicator and expert determinator and litigator in more than 70 countries. Joe has held global leadership positions in the leading firms from four major jurisdictions; UK, US (Illinois and Texas) and Spain.

Joe’s mediation work mirrors his broad expertise as a dispute resolution practitioner, including mediations involving state parties. He has conducted and advised on over 50 mediations and other alternative dispute resolution processes, including disputes over loan agreements, a number of high value construction projects, property developments and professional negligence actions.

Joe is perhaps best known for his work in the energy & natural resources sector in which he has a worked on numerous major projects around the world and recently mediated a dispute related to drilling operations and concluded an unusual med-arb.



## Professional Background

Joe has represented sovereign governments, multi-national corporations and high net worth individuals in often high value cases in a number of sectors and industries.

Joe is a solicitor-advocate with full rights of audience before all civil courts in England & Wales, a CEDR accredited commercial and Investor-State mediator, a Civil Mediation Council Fellow, a former ICSID conciliator appointed by the President of the World Bank Group and panel member of a number of leading invitation-only arbitration and mediation panels, including the European Union and the United Nations.

Joe has been recognized consistently as a ranked individual for international arbitration and ADR in leading legal directories and he has been described as “first class”, a “practical and legally sound lawyer who goes beyond lawyering to give good commercial advice” and offering “out-of-the-box solutions to very complex problems”. He is “best known for his work on energy-related disputes but is also recognized for his financial services and public international law expertise”.

Joe has written extensively and presents regularly on international arbitration and ADR at major international conferences, symposia and seminars and prominent universities around the world. He is also actively involved in arbitral and mediation institutions and prestigious international arbitration and ADR associations and committees. Joe is a past Co-Chair of the IBA Mediation Committee.

Joe has been involved in a wide variety of contested matters in the UK and other countries including Afghanistan, Algeria, Angola, Argentina, Australia, Austria, Azerbaijan, Bangladesh, Bolivia, Botswana, Brazil, Bulgaria, Canada, Chile, China, Cyprus, Dominican Republic, Ecuador, Egypt, Equatorial Guinea, France, Georgia, Germany, Guatemala, Haiti, Honduras, Iceland, India, Indonesia, Ireland, Italy, Kazakhstan, Kenya, Kuwait, Libya, Mexico, Moldova, Mongolia, Mozambique, Nepal, New Zealand, Nicaragua, Nigeria, Norway, Oman, Pakistan, Panama, Papua New Guinea, Peru, Poland, Portugal, Qatar, Romania, Russian Federation, Saudi Arabia, Scotland, Singapore, South Africa, South Korea, Spain, Sri Lanka, Sweden, Switzerland, Thailand, Türkiye, Ukraine, United Arab Emirates, UK, U.S.A., Uzbekistan, Venezuela and Yemen.



## Expertise

- Aviation
- Banking & Finance
- Commercial Contracts
- Commodities
- Construction & Engineering
- Energy & Natural Resources
- Franchise, Licensing & Distribution
- ICT
- Insurance
- Partnership & Shareholder
- Professional Negligence
- Sale of Goods and Services
- Transport
- Travel
- Utilities

## Dispute Experience

*(Non-Neutral work in italics)*

### Aviation

- Mediator in a contractual dispute in excess of US\$ 7 million in relation to the provision of in-flight entertainment services for an Asian national airline carrier. Settled.
- Acting for an Asian corporation in relation to a potential ICC arbitration against a European aircraft manufacturer in relation to the delivery of a corporate jet.
- Multi-jurisdictional (Ireland, Italy, Kazakhstan and Austria) High Court dispute to recover multi-million pound investment in commercial aircraft.
- Acting for a leading Asian travel conglomerate in relation to a London seated LCIA arbitration in a claim worth in excess of US\$ 30 million arising out of a distributor agreement for a computer reservation system.
- Representing a Liechtenstein company in relation to two LCIA arbitrations in London concerning a multi-million dollar dispute arising under a shareholders' agreement in respect of aviation and property assets located in Eastern Europe.

### Banking & Finance

- Mediator in a contentious family loan dispute amounting to approximately US\$ 75,000. Settled.

- Co-mediator in complicated breach of confidence dispute between credit reference agencies and a not-for-profit membership association regarding on-going co-operation. Settled.
- *SCC/BIT: Emergency Arbitrator: Application in support of US\$ 2.7 billion investor-state claim relating to the provision of financial services in Eastern Europe.*
- *LCIA Sole Arbitrator: US\$ 100 million Heads of Terms dispute between African parties in relation to the acquisition of shares in an East African financial institution. The arbitration is seated in London and is subject to English law. There are also related parallel proceedings before the Kenyan and English courts.*
- *LCIA Presiding Arbitrator: Four related London seated arbitrations concerning a US\$ 500 million loan dispute between European parties subject to Ukrainian law.*
- *LCIA Co-arbitrator: US\$ 100 million dispute arising out of a letter of credit facility relating to a space communication and broadcasting satellite system being provided to an African state.*
- *LCIA-MIAC Presiding Arbitrator: US\$ 160 million share purchase agreement dispute between African parties (including 51 respondents) in relation to the acquisition of shares in an East African financial institution. The arbitration is seated in Mauritius and is subject to Kenyan law. There are also related parallel proceedings before the Kenyan and English courts.*
- *Acting for a number of financial institutions in a potential multi-billion euros ICSID/EFTA claim related to the collapse of the Icelandic banking system.*
- *Acting for wealthy Thai individual in action to recover in excess of US\$ 100 million by way of personal guarantees.*
- *Representing a top 10 City of London law firm in the successful opposition of a landmark High Court application to restrain the firm from continuing to act in proceedings against one of the principal defendants in the BCCI litigation.*
- *Representing a U.S. oil exploration company and its wholly owned Cayman subsidiary in a High Court letter of credit dispute with a European bank.*
- *Acting for a Scandinavian oil company in the recovery of a loan debt from an English public limited company.*



## **Commercial Contracts**

- Mediator in an excess of US\$ 35 million multi-claimant (almost 500) and over 12,000 potential claimants test case mediation relating to a breach of contract/breach of trust matter concerning an international time share exchange scheme.
- Mediator in Florida court annexed dispute between US, Latin American and European parties relating to the supply of gym equipment. Conducted in Spanish.
- Mediator in a dispute between UK and Middle-Eastern entities relating to the supply of steel.
- Mediator in a contractual dispute between North American and Middle Eastern parties regarding a contract for the fitting out of a hospital in the Middle East.
- Mediator in a contractual dispute regarding the purchase of a show horse.
- Mediator in a contractual dispute relating to the provision and invoicing of dry-cleaning services.
- Mediator in a dispute relating to the provision of industrial cleaning services. Settled.
- Mediator in a contractual dispute between a purchaser and supplier regarding a US\$ 750,000 order of castors and wheels for use on hospital trolleys and carts. Settled.
- Mediator in a dispute regarding the provision of water services.
- Co-mediator in dispute concerning unpaid invoices for legal services rendered to a property company. Settled.
- Co-mediator in contractual dispute involving foreign parties regarding the provision of interior design services. Settled.
- Co-mediator in a dispute concerning charges in excess of US\$ 1 million for the supply of water pursuant to a financial model and the proposed revisions to the financial model. Settled.
- Expert Determiner in a dispute between a Government Department and contractor relating to the provision of security services.
- ICC Co-arbitrator: US\$ 25 million dispute between European parties relating to the delivery of industrial installations in Eastern Europe.
- JAMS Co-Arbitrator: US\$ 1.2 million Sale and Purchase Agreement dispute relating to the sale of 500 metric tons of copper cathode sheets. Seated in Singapore subject to Singaporean law.

- LCIA Presiding Arbitrator: Dispute relating to a hotel management agreement in the Middle East.
- PCA Co-arbitrator: Diamante Trading and others v. Bolivarian Republic of Venezuela: US\$ 295 million UNCITRAL arbitration relating to claims arising out of the Government's alleged expropriatory measures related to the claimants' investments in the food sector.
- TIAC Co-arbitrator: Tashkent seated arbitration between and Central and East Asia parties relating to the provision of industrial equipment subject to Uzbekistan law.
- Acting for a European manufacturer of plastic products in an ICC arbitration concerning a supply dispute with a European purchaser.
- Representing a European port operator in a multi-million dollar port concession dispute in Guatemala in a rare ICSID conciliation. Conducted in English and Spanish.
- Representing a Middle Eastern JV industrial gas supplier in a US\$ 16 million ICC arbitration and related High Court proceedings against a Middle Eastern iron and steel company for the non-payment of sums due under a gas supply agreement.
- Representing a Liechtenstein company in relation to two LCIA arbitrations in London concerning a multi-million dollar dispute arising under a shareholders' agreement in respect of assets located in Ukraine.
- Representing a Panamanian company in an international tax ad hoc arbitration and mediation in London against an English company regarding the acquisition of a European subsidiary company.
- Representing a US based lender in an ICC arbitration and mediation concerning a South American merchandise safe custody contract dispute with a European inventory services company.
- Representing a PRC corporation in relation to a London seat arbitration in respect of a US\$ 3 million claim under an iron-ore supply contract against a Hong Kong corporation.
- Representing a European based supplier in an ICC arbitration against a Cayman Island incorporated company to recover in excess of US\$ 10 million in relation to a contract for the sale and purchase of substantial quantities of zinc oxide.
- Representing a European company in a LCIA arbitration in relation to the auction sale of a substantial property.
- Representing a European hotel chain in relation to a LCIA arbitration concerning a hotel management agreement dispute in the Middle East.

## **Commodities**

- Mediator in a dispute between UK and Middle-Eastern entities relating to the supply of steel.
- Adjudicator in a dispute between Latin American parties relating the application of industry standards in the sugar industry.
- Acting for North African commodity traders in a London Sugar Association arbitration in respect of a trade default arising under a contract for the sale of 10,500mts of sugar.

## **Construction & Engineering**

- Mediator in a US\$ 15 million dispute between a Central Asian and European parties regarding the planning, designing, constructing and marketing a copper powder project in Central Asia.
- Mediator in a dispute between a local government transport body and a utility company regarding the damage caused to a sewer during tunnel construction of a light rail/tram system. Settled.
- Mediator in a JV dispute concerning the provision of equipment and services in relation to the revamping and expansion of an electro-chlorination system in the Middle East. Settled.
- Mediator in a US\$ 27 million dispute between Latin American parties relating to the construction of an ethanol plant in South America. Conducted in Spanish and English. Settled.
- Mediator in a dispute between a contractor and employer regarding the partial completion of engineering services in relation to the design and construction of a unique high-quality residential dwelling. Settled.
- Mediator in claim for unpaid invoices relating to disputed construction works. Settled.
- ICC Co-arbitrator: US\$ 60 million arbitration between Asian and Latin American parties seated in La Paz relating to the development of an iron and steel plant subject to Bolivian law. Conducted in Spanish.
- JAMS Sole Arbitrator: US\$ 10 million Dubai seated construction dispute in the Middle East between Middle Eastern and North American parties subject to Kuwaiti law.



- LCIA Presiding Arbitrator: US\$ 75.5 million dispute arising out of an airport Concession Agreement to maintain and operate four national and international airports between Latin American parties and a Latin American state. Conducted in Spanish.
- LCIA Presiding Arbitrator in a US\$ 10 million ship repair contract dispute between European and Latin American parties.
- VIAC Co-arbitrator: Vienna seated arbitration concerning a US\$ 30 million dispute relating to the delivery of industrial installations in Eastern Europe subject to Austrian law.
- Co-arbitrator in a US\$ 60 million ICC arbitration seated in South America relating to the development of an iron and steel plant.
- Representing a European energy company in a US\$ 2 billion ICC arbitration against a European contractor in a dispute concerning the construction of a 497MW coal-fired power station in South America. Conducted in Spanish.
- ICC arbitration concerning a US\$ 12 million delay and disruption claim relating to the construction of a power and desalination plant in the Middle East.
- ICC arbitration concerning a US\$ 5 million construction dispute between a European construction company and contractor in relation to the construction and upgrade of a football stadium in South Africa for the FIFA 2010 World Cup.
- Acting for major European construction company in a large construction dispute in the Middle East against a state entity in the Middle East relating to a 500 MW combined cycle power plant.
- Acting for leading European engineering company in an ICC arbitration relating to an EPC contractual dispute in the Middle East.
- Representing a Latin American party in an ICC arbitration concerning a dispute with a European party regarding a Sales & Marketing Agreement for construction materials.
- Acting for a Nigerian-based company in a London seated ICC arbitration against European entities in a dispute concerning the construction and operation of an integrated furniture manufacturing plant in West Africa.
- LCIA arbitration concerning a Middle East EPC contract dispute in London between a Middle East subsidiary of a U.S. multinational and a Far East contractor.
- Representing a large European international power company in a complex ad hoc complex arbitration in London against an English contractor in a dispute concerning a 727-megawatt combined cycle gas-fired power station in the UK.



- Representing an English electrical company in an ad hoc engineering arbitration in London against an Italian electrical contractor in a dispute relating to the fitting out of a cruise liner.
- Representing a European a multinational engineering company in a large and complex construction ad hoc arbitration in Santiago, Chile, subject to Chilean law against a state-owned construction company.
- Construction arbitration in Saudi Arabia between a European contractor and a Middle Eastern construction company.
- Ad hoc: Construction arbitration in London between an Indian independent power producer and a Japanese contractor regarding a 330 MW combined cycle power station in India.

## **Energy & Natural Resources – Mining**

- Presiding Conciliator in ICSID Case No. CONC/20/): Barrick (Niugini) Limited v. The Independent State of Papua New Guinea, concerning a mining concession dispute in Papua New Guinea.
- Acting for an international mining company in relation to potential ICSID/ICC contractual and bilateral investment treaty claims worth approximately US\$ 500 million, regarding alleged breaches of project documentation and expropriation of the mining company's investments in Asia.
- Acting for a wealthy Eastern European oligarch in an arbitration and 22 related LCIA arbitrations and High Court action in connection with a joint venture to run a multi-billion dollar mining consortium with production assets in Central Europe.
- Advising in a gold mining joint venture UNCITRAL arbitration in Stockholm under the auspices of the SCC between an Australian mining company and a Georgian mining company.
- Acting for a US energy company in SIAC and LCIA arbitrations in relation to a US\$ 250 million coal supply contract with a South-East Asian coal mining company.

## **Energy & Natural Resources – Oil & Gas**

- Mediator a dispute between a drilling company and an oil exploration company over disputed drilling costs in excess of US\$ 10 million.
- ICC Emergency Arbitrator in a Share Purchase Agreement dispute in excess of US\$ 500 million concerning the acquisition of oil field interests in Africa. Subject to English law with the seat of the arbitration in London.
- LCIA Presiding Arbitrator in a US\$ 50 million dispute arising out of a crude oil supply contract between European oil trader and Eastern European oil refining company.
- LCIA Presiding Arbitrator in a US\$ 10 million African oil concession dispute between North American and African parties.
- Sole Arbitrator in Dubai seated DIAC arbitration concerning a fuel transportation dispute in Central Asia, subject to UAE law.
- Sole Arbitrator appointed by the Secretary-General of the Permanent Court of Arbitration ("PCA"), acting in his capacity as the appointing authority, in London seated US\$ 10 million master licence agreement for the provision of seismic data PCA arbitration between Caribbean and Middle Eastern suppliers and a European state-owned oil company.
- Co-arbitrator in an ad hoc UNCITRAL arbitration seated in Scotland concerning alleged misrepresentation and breach of warranty under an oil services sale and purchase agreement, subject to Scottish law. Claim in excess of US\$ 50 million.
- Co-arbitrator in Vienna seated VIAC arbitration between an Eastern European and European concerning oil equipment supply contract.
- ICC Co-arbitrator in a New York seated arbitration between a North American and Caribbean parties relating to a LNG plant construction dispute in the Caribbean subject to New York law.
- ICC Co-arbitrator in a London seat arbitration between Far Eastern and Middle Eastern parties relating to a share purchase dispute in connection with an oil company subject to English law.
- Representing a Central Asian sovereign state in a multi-billion dollar Energy Charter Treaty claim in relation to the alleged expropriation of hydrocarbon assets.
- Breach of contract and fraud ICC arbitration in Geneva between Indonesian individuals and company and a Kazakhstani oil refinery.

- LCIA arbitration concerning a North Sea well drilling dispute in London between a UK gas exploration and production company and a UK independent oil & gas company and a global provider of geophysical services and equipment.
- African drilling rig contract LCIA arbitration in London between a leading South African oil company and an Australian contractor.
- Representing a major European energy utility company in a LCIA arbitration concerning a gas re-pricing dispute.
- Acting for a US company in an UNCITRAL arbitration respect of a US\$ 20 million dispute against a UK energy company in relation to a service agreement for the provision of seismic data acquisition services.
- Indemnity claim UNCITRAL arbitration in London between a U.S. multinational and an Indian oil company regarding a complex claim for the recovery of customs duties and fines in relation to the acquisition of a jack-up drilling rig in India.
- Production sharing contract UNCITRAL arbitration in London subject to Indian law between an Indian oil & gas company and a state agency.
- Ad hoc arbitration in London concerning a contract dispute between a Bermudan company and a Liberian company regarding the purchase of a jack-up rig in Central America.
- Ad hoc arbitration in London between an English oil services company and Russian owners of a rig vessel located in South America.
- Representing an English oil exploration company in an oil exploration consultancy agreement dispute in a CCIG arbitration in Geneva subject to Swiss law against a Cayman-registered oil exploration consultancy.
- Acting for a European oil refinery in a High Court (Commercial Court) action relating to a crude oil supply contract.
- Acting for an international oil company in the investigation of environmental and economic damage regarding the construction of an oil pipeline in the Caspian region.
- Acting for an English oil exploration company in the recovery of demobilisation costs and loss of profits from an English drilling contractor in the North Sea.
- Acting for a Yemeni oil exploration company in a breach of contract claim against a Canadian corporation to supply equipment in the Republic of Yemen.
- Acting for a U.S. oil exploration company in a breach of contract claim against an English contractor in relation to the supply of oilfield service equipment in Georgia.

- Representing a large international gas company in a multi-million dollar claim following the termination of a gas sales agreement following the insolvency of the counterparty.
- Acting for a Scandinavian oil exploration company in an Expert determination regarding North Sea royalty payments.
- Representing the English subsidiary of a European power company in an Expert determination regarding a North Sea contract pricing dispute.
- Acting for a European oil company in licensing agreements dispute in Central Europe.

## **Energy & Natural Resources – Power**

- LCIA Co-arbitrator in three related arbitrations seated in London concerning the acquisition of shares in an Asian energy company subject to English law.
- LCIA-MIAC Co-arbitrator in a Mauritius seated US\$ 115 million plus accrued interest dispute arising out of an English-law governed tripartite Power Purchase Agreement entered into between a Middle Eastern energy company and an African State-owned power company and an African public company.
- Co-arbitrator in an ICC arbitration in an approximately US\$ 15 million dispute relating to alleged breaches of a European cross-border electricity supply agreement. The dispute is subject to Belgian law and the seat of the arbitration is Lugano, Switzerland.
- Co-arbitrator in Stockholm seated ECT arbitration involving Eastern-European parties in the electricity sector.
- Co-arbitrator in a London seated ICC arbitration between Caribbean, European and Asian parties relating to an investment agreement dispute in the energy sector subject to English law.
- Advising an African state in relation to the construction of a coal fired power station for the international supply of electricity.

## **Energy & Natural Resources – Renewables**

- Mediator in a dispute between European parties regarding the sale of up to 50 wind turbines. Settled.
- Sole Arbitrator in a Seoul seated employment dispute ad hoc arbitration between a senior executive and a treaty-based international, inter-governmental organization dedicated to supporting and promoting strong, inclusive, low-carbon and sustainable economic growth in developing countries and emerging economies.
- Advising a foreign investor in relation to an ECT claim in the region of US\$ 250 million against a European sovereign nation arising from a number of legislative changes passed by the sovereign nation in respect of its incentive regime for the production of solar photovoltaic energy.
- Acting in London seated potential ICC arbitration in a dispute between a European supplier and a Far East Asian party arising out of a US\$ 220 million agreement for the supply of multi-crystalline silicon wafers for the manufacture of photovoltaic cells in solar panels.
- Acting for an Asian supplier of wind turbines in a US\$ 35 million London seated ICC arbitration and mediation against a European contractor in relation to the supply of equipment.
- Acting for the European subsidiary of an Asian producer of solar panels in a US\$ 16 million PV module manufacture and supply contract dispute with a European party.
- Acting in London seated ICC arbitration and related High Court proceedings in a dispute between a European supplier and an Asian party arising out of a US\$ 500 million agreement for the supply of multi-crystalline silicon wafers for the manufacture of photovoltaic cells in solar panels.
- Acting for a European company in a London seated ICC arbitration initiated against it by an Asian company in a US\$ 9 million dispute concerning a silicon long-term supply agreement.
- Representing a European engineering company specialising in turnkey projects for installing and implementing solar power plants and wind farms in a London seated LCIA arbitration against an Asian counter-party in a US\$ 20 million silicon long-term supply agreement dispute.
- Advising a Luxembourg registered corporation in relation to two potential LCIA arbitrations arising from two separate preliminary share sale and purchase agreements



dispute relating to the sale of shares in a company which possesses rights to develop a wind power park located in Central Europe.

## **Franchise, Licensing & Distribution**

- Mediator in a dispute between European parties concerning the alleged breach of a distribution agreement relating to the supply of lighting products in Europe. Arbitration in London for the contractual claims. Parallel proceedings commenced in local European court alleging collusion in the breach of a former director's restrictive covenants, including use of confidential information. Amount in dispute approximately US\$ 5 million.
- Mediator in an exclusive distribution agreement dispute relating to cosmetic products between European parties.
- Sole arbitrator in a distribution agreement ICC arbitration in London subject to the laws of Florida between a Middle Eastern company and a U.S. corporation.
- LCIA Sole Arbitrator in two arbitrations seated in London arising out of a restaurant franchise agreement and a lease for memorabilia in Spain, subject to English law.
- Representing European party in a distribution agreement HKIAC dispute with a North American party in relation to the provision of automotive products in the Far East.
- Representing a major European pharmaceutical company in an ICC arbitration/ADR Group mediation contract dispute with a company regarding the termination of a long-term distribution agreement in the Middle East. Settled.
- Sole arbitrator in two LCIA arbitrations seated in London arising out of a restaurant franchise agreement and a lease for memorabilia.
- Acting as co-counsel for a US pharmaceutical company in New York seat ICC arbitration concerning a Collaboration and Licensing Agreement dispute.
- Acting for Spanish sports promotion company Precisport in High Court litigation with Roger Limited, a UK company in a US\$ 20 million dispute relating to the licensing of trademarks of Valentino Rossi, the multiple MotoGP world champion.
- Co-acting for North American car distributor in an UNCITRAL arbitration concerning a US\$ 100 million distribution agreement dispute with Asian manufacturer of motor vehicles.



- Acting for an international beverage and food conglomerate in an UNCITRAL/AAA canning licence arbitration under the auspices of the AAA in London subject to New York law against a Middle Eastern canner.
- Acting for a leading Asian travel conglomerate in relation to a London seated ICC arbitration in a claim worth in excess of US\$ 30 million arising out of a distributor agreement for a computer reservation system.
- Acting for an Asian travel company in relation to various potential London seated arbitrations in multi-million dollar claims arising out of a distributor agreement for a computer reservation system.
- Representing a European wine producer in a LCIA arbitration seated in London concerning an agency dispute with a European agent.
- Representing a European hotel chain in relation to a LCIA arbitration concerning a hotel management agreement dispute in the Middle East.

## **ICT – Information, Communication & Technology**

- Mediator/Arbitrator in a dispute between UK and North American parties regarding unpaid fees for services rendered in connection with the development of video games.
- Mediator in an asset price dispute relating to the sale of a technology company. Approximately US\$ 100,000 in dispute. Settled.
- Mediator in a Content Management System on Word Press ('CMS') contract dispute.
- Mediator in a multi-party dispute in excess of US\$ 250 million involving an African State party relating to the setting up of a national telecommunications operator.
- Mediator in a MPLS wires-only network service contract dispute.
- Sole Arbitrator/Mediator in a dispute between UK and North American parties regarding unpaid fees for services rendered in connection with the development of video games
- JAMS Sole Arbitrator in New York seated technology related share purchase dispute between European and North American parties subject to Delaware law.
- JAMS Sole Arbitrator in an Agency and Software Development Services agreements dispute between European and North American parties subject to the laws of the Russian Federation.



- Representing one of the largest telecommunications companies in South America in a dispute against a Central American entity arising from the breach of an agreement for the rendering of telecommunication services in the Caribbean.
- Representing a multi-national semi-conductor manufacturer in a High Court (Patents Court) action for non-payment of royalties.
- Acting for a U.S. software company in a claim for recovery of costs in respect of defective software.
- Acting for a multi-national telecoms company in a claim for recovery of unpaid equipment rental fees against an English telecoms company.
- Acting for a Spanish technology company in a London seated ad hoc arbitration relating to a license to distribute technology products in Spain.

## **Insurance**

- Mediator in indemnity claim for monies paid out to holidaymakers in respect of a mass claim for compensation following an alleged food poisoning incident at a hotel in Spain. Settled.
- French land contamination insurance arbitration and mediation in London involving a Holland-based holding company insured and an English insurer. Settled. Claim for excess of US\$ 3 million in relation to land contamination between a Holland-based holding company insured and an English insurer.

## **Partnership & Shareholder**

- Mediator in shareholders' dispute relating alleged abuse of director's position and duties.
- Mediator in a multi-track catering partnership dispute under the Central London County Court mediation scheme.
- Co-arbitrator in Copenhagen seated US\$ 11 million DIA arbitration concerning a claim for payment of a purchase price for sale of shares in a European property investment company arising out of a share purchase agreement between European parties subject to Danish law.
- Representing a Liechtenstein company in relation to a LCIA arbitration in London concerning a multi-million dollar dispute arising under a shareholders' agreement in respect of aviation and property assets located in Eastern Europe.





- Representing East-European oligarch in the settlement of LCIA award in excess of US\$ 25 million in relation to a share acquisition dispute.

## **Professional Negligence**

- Representing a large City of London law firm in the High Court case of Matrix Securities Ltd v Theodore Goddard and David Goldberg, a landmark case in the law of professional negligence involving complex tax issues.
- Acting for large English national law firm in multi-million pound in High Court action and mediation professional negligence claim involving complex issues of proprietary rights regarding assets located in Spain.

## **Sale of Goods & Services**

- Mediator in a contractual dispute between a purchaser and supplier regarding an US\$750,000 order of castors and wheels for use on hospital trolleys and carts. Settled.
- Mediator in a contractual dispute relating to the provision and invoicing of dry-cleaning services.
- Mediator in a dispute relating to the provision of industrial cleaning services. Settled.
- Mediator in US\$ 100,000 claim for unpaid invoices for legal services rendered to a property company. Settled
- Co-mediator in a contractual dispute involving foreign parties regarding the provision of interior design services. Settled.
- *Acting for U.S. accounting consultancy in a High Court action against an English lighting public limited company in recovery of consulting fees.*
- *Representing an English architectural practice in the recovery of unpaid fees from an English land developer.*
- *Acting for wealthy American individual in a High Court action to recover of costs from an English gun dealer in respect of defective shotguns.*

## **Travel**

- *Representing a European hotel chain in relation to a LCIA arbitration concerning a hotel management agreement dispute in the Middle East.*



## Utilities:

- Mediator in a dispute between a local government transport body and a utility company regarding the damage caused to a sewer during tunnel construction of a light rail/tram system. Settled.
- Mediator in a dispute regarding the provision of water services.
- Co-mediator in dispute concerning charges in excess of US\$ 1 million for the supply of water pursuant to a financial model and the proposed revisions to the financial model. Settled.

## Personal Style

Joe has been praised for being commercially aware, personable, analytical and a good judge of character.

## Feedback – Clients & Assessors

- *“Joe clearly has a breadth of real world commercial dispute experience which he brings from his professional background.”*
- *“He was highly aware of interpersonal nuances and negotiation styles, demonstrating this by good analysis after caucuses and predicting, as well as suggesting, ways forward.”*
- *“...prepared, engaged and commercially aware. It was a pleasure to work with him.”*
- *“...well able to establish rapport with the parties in short space of time.”*
- *“Astute observer of people.” “He gave parties considerable opportunities to air their views.”*
- *“...had no difficulty in establishing a good rapport and indeed has a presence that instils confidence.”*
- *“If you have a high maintenance client or a particularly contentious dispute I would certainly recommend using Joe Tirado.”*
- *“Having regard to the fact that he was appointed at the very last minute and therefore had not had much time to consider the case before him, he understood the issues very quickly.”*
- *“Helpful and supportive. He was a very good sounding-board between private sessions... He is perceptive and sensitive to the way parties are reacting: good qualities in a mediator.”*
- *“...he was able to interact in a positive way and was highly aware of interpersonal nuances and negotiation styles, demonstrating this by good analysis after caucuses and predicting, as well as suggesting, ways forward.”*



- *"Commercially aware, personable, analytical and a good judge of character. Well prepared and hard working. User-friendly, but professional and focussed on reaching a workable solution."*
- *Joe was "excellent during the mediation part of the process", his approach was "professional, co-operative and informal", and "he really got the best out of the parties".*
- *"Joe did an excellent job. He was professional, enthusiastic and detail-oriented throughout the process. My client had never mediated before in any venue, and was impressed with Joe's management of the proceeding, including the pre-mediation communications and the mediation itself. I would certainly recommend Joe to other litigants, and would use him again myself."*
- *Joe was "an effective mediator". He "stopped the parties when tensions were building up", and "put the parties in their place".*
- *"He was very proactive, friendly, had read the papers properly, and was actively engaged with the dispute."*
- *"So many thanks for all your help – absolutely brilliant!"*

## Feedback – Directories

Joe has been recognized as a ranked and leading individual for international arbitration and ADR in:

- Best Lawyers in the United Kingdom
- Chambers: UK, Asia Pacific and Global
- Euromoney Guide to the World's Leading Experts in Commercial Arbitration
- Global Arbitration Review 100
- Legal Experts
- Legal500: UK and USA
- PLC Which Lawyer?
- Roster of International Arbitrators
- The International Who's Who of Business Lawyers
- The International Who's Who of Commercial Arbitration
- Who's Who Legal: Mediation
- *"He is quick on the uptake and able to think laterally across different issues."*
- *"...gives out-of-the-box solutions to very complex problems."*
- *"first class"*
- *"...shows an excellent grasp of clients' needs." "...thoroughly solid performer."*
- *"...practical and legally sound lawyer who goes beyond lawyering to give good commercial advice."*



- *“good and experienced”*
- *offers “...practical guidance that is always vested in the client's best interests”.*
- *“...best known for his work on energy-related disputes, but is also recognized for his financial services and public international law expertise.”*
- *“...fantastic with clients and a tremendous tactician.”*
- *He is “a great guy to have on your side ... He is quick on the uptake and able to think laterally across different issues.”*
- *He is “fantastic to work with due to his knowledge of the law and his understanding of our business”.*
- *“He has a very good commercial mind and is good at applying legal solutions to clients' needs.”*
- *He is “extremely able - he's a very experienced arbitration practitioner, very steady, knows his subject and doesn't get panicked by anything; a calm and safe pair of hands.”*
- *Peers regard him as “a great disputes lawyer who knows his subject and doesn't get panicked by anything. He has an established reputation amongst clients in the energy and shipping sectors, and is also in high demand as an arbitrator.”*

## Professional Skills

Joe received a B.A., with honours, in Hispanic Studies from the University of Birmingham, England, and the University of Valencia, Spain in 1988. He completed his LSFE from the College of Law in 1991. He also received his Dip.Com.Lit., from Manchester Metropolitan University and Manchester Law Society in 1996.

- CEDR Accredited Investor-State Mediator, 2017
- CEDR Accredited Mediator, 2004
- Qualified Solicitor-Advocate (Higher Courts Civil Proceedings), 2004
- Solicitor, England & Wales, 1994

## Admissions and Affiliations

- Abu Dhabi Global Market (ADGM) Dispute Resolution Hearing Centre
- American Chamber of Commerce of Peru (AmCham Perú), Panel member
- Arbitration and Mediation Court of the Caribbean (AMCC), Panel member
- Asia International Arbitration Centre (AIAC), Panel member



- Astana International Financial Centre, International Arbitration Centre (IAC), Panel member since 2018
- Beijing Arbitration Commission (BAC), Panel member
- Bolivia Centre for Energy Arbitration (CEAR), Panel member
- British Virgin Islands International Arbitration Centre (BVI IAC), Panel member
- Bucharest International Arbitration Centre (BIAC), Panel member
- CAA International Arbitration Centre (CAAI), Panel member
- Centre for Arbitration and Mediation of the Chamber of Commerce Brazil-Canada (CAM-CCBC), Panel member
- Centre for Effective Dispute Resolution (CEDR) Commission on Settlement in Arbitration 2007-2009; CEDR Direct/Chambers, Panel Member (2008-2015); and CEDR Solve, Panel Member since 2004
- Chartered Institute of Arbitrators (CIArb), Member
- Civil Mediation Council (CMC), Fellow
- CPR, Former Member of the European Advisory Committee
- Energy Charter Treaty (ECT) Legal Advisory Task Force, since 2012
- Global Green Growth Institute (GGGI), Panel member (2016-2020)
- Hong Kong International Arbitration Centre (HKIAC);
- ICDR Energy Arbitrators' List (ICDR), Panel member since 2007
- International Arbitration and Mediation Centre Hyderabad (IAMCH)
- International Bar Association (IBA) - Mediation Committee Advisory Board (2020-), Mediation Committee Co-Chair (2015), Senior Vice Chair (2013-2014) and Co-Chair of the IBA Mediation Techniques Sub-Committee (2011-2012), IBA Committees D (Arbitration and ADR) and O (International Litigation)
- International Centre for Settlement of Investment Disputes (ICSID), ICSID appointed Conciliator (2017-2024)
- International Chamber of Commerce (ICC): Commission on Arbitration, UK delegate; ICC Commission on International Arbitration Task Force, Co-Chair, 2009-2010; ICC Task Force on the revision of the ICC ADR Rules, ICC Expertise Rules and ICC Dispute Board Rules, 2012
- International Law Association (ILA) International Commercial Arbitration Committee, UK delegate



- International Islamic Mediation & Arbitration Centre, Panel member since 2008
- Istanbul International Arbitration Centre (ISTAC)
- JAMS International (JAMS), Panel member since 2016
- Japan Commercial Arbitration Association (JCAA), Panel member since 2019
- Law Society of England and Wales since 1994
- LawWorks, Panel member
- LexisNexis, Arbitration Editorial Board, since 2012
- Lima Chamber of Commerce Arbitration Centre, Panel member
- London Chamber of Arbitration and Mediation (LCAM), Panel member since 2020
- London Court of International Arbitration (LCIA), Member
- Ofgem Electricity Market Reform (OEMR) Panel of Neutrals
- Oman Commercial Arbitration Centre (OAC)
- Perth Centre for Energy & Resources Arbitration (PCERA), Panel member
- Shanghai International Arbitration Center, Panel member since 2018
- Singapore International Arbitration Centre (SIAC), Panel member since 2010
- Spanish Arbitration Club (CEA): Co-Chair of Best Practices Sub-Committee on Third Party Funding, 2018-2019
- Tashkent International Arbitration Centre (TIAC): Supervisory Board Member since 2019
- Tehran Regional Arbitration Centre, Panel member since 2008
- Thailand Arbitration Centre (THAC), Panel member since 2018
- *The International Task Force on Mixed Mode Dispute Resolution, a joint initiative of the College of Commercial Arbitrators, the International Mediation Institute and the Straus Institute for Dispute Resolution, Pepperdine Law School*
- Vienna International Arbitration Centre (VIAC), Panel member since 2012
- World Intellectual Property Organization (WIPO), Panel member since 2009